

# 3 Tier Franchise Broker Comp. Plan



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Tier 1

10K

Earn a one time \$10,000 Broker Fee for each Franchise unit sold.

Tier 2

10%

Earn a monthly 10% royalty on all franchise units that you have personally sold. (Earned each month for the life of the unit and/or the length of employment.)

Tier 3

Bonus

Earn an additional bonus each year. (Given 12 months from first sale)

10 Units in 12 months = \$25k

15 Units in 12 months = \$50k

20 Units in 12 months = \$75k

25 Units in 12 months = \$100k

## Simple Theoretical Example

If 25, Franchise Units were sold within 12 consecutive months, you would make a \$100,000 Bonus, a \$250,000 Broker Fee and a \$62,500 10% Royalty (Assuming the units made an average of 500k per year).

$250K \times 10\% + ((25 \times 500K \times 5\%) + 100K) = \$412,500$  Yearly Franchise Broker Earnings